



## Electric Utility Commission

October 18, 2010

6:00 p.m.

Town Lake Center, Shudde Fath Conference Room  
721 Barton Springs Road, Austin, Texas

### AGENDA

#### Members:

Phillip Schmandt, Chair  
Linda Shaw, Vice Chair  
Gary "Bernie" Bernfeld

Shudde Fath  
Stephen Smaha

Steve Taylor  
Michael E. Webber

For more information, please visit: [City of Austin Boards and Commissions Information Center](http://www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm)  
([www.ci.austin.tx.us/cityclerk/boards\\_commissions/boards/bid27.htm](http://www.ci.austin.tx.us/cityclerk/boards_commissions/boards/bid27.htm))

The Electric Utility Commission may go into a closed session, if necessary, under Chapter 551 of the Texas Government Code to discuss or take action on a "competitive matter" of Austin Energy as provided for under Section 551.086. Reading and Action on Consent Agenda: Items 2-7 listed under New Business may be acted upon by one motion. No separate discussion or action on any of the items is necessary unless desired by a Commissioner.

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#### CALL TO ORDER

#### APPROVAL OF MINUTES

1. Approve minutes of the September 20, 2010 regular meeting.

**CITIZEN COMMUNICATIONS: GENERAL** Please sign up to address the Commission before the meeting begins. Please limit comments to three minutes.

#### NEW BUSINESS

2. Authorize award, negotiation and execution of a professional services contract with E Source Companies, LLC, Boulder, CO, for subscription services of independent data and analysis of retail energy markets, services, and technologies in an amount not to exceed \$145,870, with four 12-month extension options in an estimated amount not to exceed \$145,870 per extension option, for a total estimated contract amount not to exceed \$729,350.
3. Recommend authorization to award and execute a 24-month requirements service contract with KELI LABS TEXAS, Grand Prairie, TX, for Test Instrument Calibration Services in an estimated amount not to exceed \$64,930, with three 12-month extension options in an amount not to exceed \$32,465 per extension option, for a total contract amount not to exceed \$162,325.
4. Recommend authorization to award and execute a contract with THIELSCH ENGINEERING, INC., Del Valle, TX, for the upgrade of a simple cycle cooling tower at the Sand Hill Energy Center in an amount not to exceed \$142,770.
5. Recommend authorization to award, negotiate, and execute Amendment No. 3 to a contract with MOTOROLA INC., Shalimar, FL, for a software upgrade, additional licenses,

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implementation, support, and hosting services for the existing Customer Service Request system and to replace the remaining two 12-month extension options with one 36-month extension option in an amount not to exceed \$1,792,006, with two additional 12-month extension options in an amount not to exceed \$336,744 per extension option, for a total revised contract amount not to exceed \$2,627,212.

6. Recommend authorization to award and execute a 12-month requirements contract with U. S. SECURITYASSOCIATES, INC. Austin, TX, for unarmed uniformed security guard services in an amount not to exceed \$1,478,110.40 with four (4) twelve (12) month extension options in an estimated amount not to exceed \$1,478,110.40 per extension option, for a total estimated contract amount not to exceed \$7,390,552.
7. Approve meeting schedule for 2011

#### **OLD BUSINESS**

8. Presentation and discussion of Affordability Metrics

#### **STAFF REPORTS AND BRIEFINGS**

9. Monthly Financial Report
10. Quarterly Update on the Austin Climate Protection Program
11. Presentation regarding options for potential Energy Efficiency Rate Rider
12. Update on the Rate Review Process

#### **FUTURE AGENDA ITEMS**

13. Request agenda items including briefings related to the Upcoming Procurements Report

#### **ADJOURNMENT**



**ELECTRIC UTILITY COMMISSION  
REGULAR MEETING MINUTES  
SEPTEMBER 20, 2010**

**The Electric Utility Commission (EUC) convened in a regular meeting on September 20, 2010 in the Shudde Fath Conference Room at 721 Barton Springs Road in Austin, Texas.**

**CALL TO ORDER**

Linda Shaw, Vice Chair, called the meeting to order at 6:00 p.m.

Commissioners in attendance: Linda Shaw, Vice Chair; Shudde Fath, Stephen Smaha, Michael E. Webber, and Steve Taylor. Phillip Schmandt, Chair, and Gary 'Bernie' Bernfeld were absent.

Staff in attendance: Cheryl Mele, Kerry Overton, Elaine Hart, Andy Perny, Mark Dreyfus, Karl Rabago, David Wood, Jawana J.J. Gutierrez, Pat Alba, Alan Claypool, Jackie Sargent, Ann Little, Kathleen Garrett, Al Sarria, Jeff Vice, Rosemary Ledesma, Christopher Frye, Patricia Alofsin, David Kutach, Marnie Cervenka, Todd Shaw, Matt Russell, Larry Alford, Pat Sweeney, Adrienne Brandt, Steve Machicek, Drusilla Saenz, and Toye Goodson Collins.

**APPROVAL OF MINUTES**

1. Approve minutes of the August 16, 2010 regular meeting. **Motion to approve minutes by Commissioner Fath, seconded by Commissioner Webber, passed on a vote of 5-0.**

**CITIZEN COMMUNICATIONS: GENERAL**

Paul Robbins addressed the Commission regarding the proposed contract for the residential rate advisor. Chris Searles, representing the Transparency Working Group, and Andy Wilson, of Public Citizen, spoke on matters pertaining to the review of the Competitive Matters Resolution.

**OLD BUSINESS**

2. Update on the revision of the Competitive Matters Resolution – Andy Perny, Assistant City Attorney, referred to the draft resolution included in the agenda packet and a draft of Exhibit C, “New Resource Template” distributed prior to the meeting. He provided a progress report on activities and documents associated with the resolution and reported that meetings with the stakeholder group continue. Vice Chair Shaw invited comments from members of the public. Roger Wood, of Freescale and CCARE, distributed a strawman timeline. Carol Biedrzycki, of Texas ROSE, distributed an implementation schedule. Chris Searles suggested that the format of the October meeting of the EUC be an open discussion with staff and stakeholders. Mr. Wood, Ms. Biedrzycki, and Mr. Searles are members of the Transparency Working Group. There was consensus among Commissioners, staff, and stakeholders to continue discussion at the October EUC meeting, with a recommendation by the EUC in November.

**NEW BUSINESS**

3. Recommend authorization to award and execute a contract with HYDRATIGHT LIMITED, Antigo, WI, for the purchase of turbine engine maintenance tools for use at Decker Creek Power Station in an amount not to exceed \$164,248. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**
4. Recommend authorization to award and execute a contract with PUFFER-SWEIVEN, Stafford, TX, for the purchase of a hardware and software upgrade for the Delta V software at Decker Creek

Power Station, in an amount not to exceed \$144,000. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**

5. Recommend authorization to award and execute a 12-month requirements service contract with OPENLINK INC, Houston, TX, for the purchase of software maintenance and services in an estimated amount not to exceed \$136,230, with four 12-month extension options in estimated amounts not to exceed \$143,041 for the first extension option, \$150,193 for the second extension option, \$157,703 for the third extension option, and \$165,588 for the fourth extension option, for a total estimated contract amount not to exceed \$752,755. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**
6. Recommend authorization to award, negotiate, and execute a 60-month requirements service contract through the State of Texas Department of Information Resources (DIR) cooperative purchasing program with SUMMUS INDUSTRIES, INC., (MBE/MB) Sugar Land, TX, for a Microsoft Enterprise License Agreement and Software Assurance in an estimated amount not to exceed \$14,538,229. (AE's share is \$552,000/year for five years.) **Motion to approve by Commissioner Fath, seconded by Commissioner Webber, passed on a vote of 4-1 with Commissioner Smaha voting no.**
7. Recommend authorization to award and execute various supply and service contracts during the Fiscal Year 2010-2011 through the STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES (DIR) cooperative purchasing program Austin, TX, for the purchase of computer hardware products, including maintenance, training, information technology services, and telecommunication products and services in an estimated amount not to exceed \$9,488,628. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**
8. Recommend authorization to award and execute a various supply and service contracts during the Fiscal Year 2010-2011 through the STATE OF TEXAS DEPARTMENT OF INFORMATION RESOURCES cooperative purchasing program, Austin, TX, for the purchase of computer software products including maintenance, training, and information technology services for Austin Energy in an estimated amount not to exceed \$11,777,698. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**
9. Recommend authorization to award and execute a 12-month requirements service contract with SCHNEIDER ELECTRIC USA, INC., dba SQUARE D COMPANY, Alameda, CA, for the purchase of Energy Profiler Online (EPO) application hosting services in an amount not to exceed \$120,600, with four 12-month extension options in estimated amounts not to exceed \$125,424 for the first extension option, \$132,950 for the second extension option, \$140,927 for the third extension option, and \$149,383 for the fourth extension option, for a total estimated contract amount not to exceed \$669,284. **Motion to approve by Commissioner Fath, seconded by Commissioner Smaha, passed on a vote of 5-0.**
10. Authorize award, negotiation, and execution of a 12-month requirements service contract with CREATIVE CONSUMER RESEARCH, INC., Stafford, TX, for marketing research service studies in an estimated amount not to exceed \$300,000, with four 12-month extension options in an estimated amount not to exceed \$300,000 per extension option, for a total estimated contract amount not to exceed, \$1,500,000. **Motion to approve by Commissioner Fath, seconded by Commissioner Webber, passed on a vote of 4-1 with Commissioner Smaha voting no.**
11. Recommend authorization to award and execute a 12-month requirements service contract with MALDONADO NURSERY & LANDSCAPING, INC., San Antonio, TX, (MBE/MB-100%) for Grounds Maintenance Services in an estimated amount not to exceed \$57,668, with four 12-month

extension options in an estimated amount not to exceed \$57,668 per extension option, for an estimated total contract amount not to exceed \$288,340. **This item was pulled by staff and therefore, not considered by the Commission.**

12. Recommend authorization to award and execute a 24-month requirements supply contract with TECHLINE, INC., Austin, TX, for vacuum switches in an estimated amount not to exceed \$1,189,200 with three 12-month extension options in an estimated amount not to exceed \$594,600 per extension option, for a total estimated contract amount not to exceed \$2,973,000. **Motion to approve on consent by Commissioner Webber, seconded by Commissioner Taylor, passed on a vote of 5-0.**
13. Recommend authorization to award and execute a 12-month requirements service contract with HAVERFIELD AVIATION, INC., Gettysburg, PA, for aerial maintenance services for Austin Energy in an estimated amount not to exceed \$144,724, with three 12-month extension options in an estimated amount not to exceed \$144,724 per extension option, for a total estimated contract amount not to exceed \$578,896. **Motion to approve by Commissioner Fath, seconded by Commissioner Taylor, passed on a vote of 5-0.**
14. Recommend authorization to award and execute a 12-month requirements supply contract with AIR LIQUIDE AMERICA SPECIALTY GASES, LLC, Houston, TX, for the purchase of specialty EPA protocol gases and gas cylinder management services for Austin Energy in an estimated amount not to exceed \$48,913, with four 12-month extension options in an estimated amount not to exceed \$48,913 per extension option, for a total estimated contract amount not to exceed \$244,565. **Motion to approve by Commissioner Fath, seconded by Commissioner Taylor, passed on a vote of 5-0.**
15. Authorize award, negotiation, and execution of an 18-month requirements service contract with VOLATILITY MANAGERS LLC, Green Mountain Falls, CO, and MANAGEMENT APPLICATIONS CONSULTING, INC., Reading, PA, for consulting services for performing residential consumer independent rate advisor services for Austin Energy in an estimated amount not to exceed \$97,340 for Phase I (Participation in Public Involvement Committee process), with one 18-month extension option to provide additional services in an estimated amount not to exceed \$162,600 for Phase II (Rate Proceeding Support), for a total estimated contract amount not to exceed \$259,940. **Motion to approve by Commissioner Fath, seconded by Commissioner Webber, passed on a vote of 5-0.**
16. Consider an ordinance amending the Electric Rate Schedule contained in Ordinance No. 20100913-004 to include primary service customers as eligible customers under the Coincident Load Special Contract Rider, eliminate the need for a written contract under the Independent School Districts Time-of-Use tariff, and extend the low-income fuel charge under the Residential Service Tariff beyond its current expiration date of March 1, 2011. **Motion to approve by Commissioner Fath, seconded by Commissioner Smaha, passed on a vote of 5-0.**

Cheryl Mele, Chief Operating Officer, introduced Jackie Sargent, Austin Energy's new Vice President for Power Supply and Market Operations, and Alan Claypool, new Chief Information Officer.

#### **STAFF REPORTS AND BRIEFINGS**

17. Monthly Financial Report – presented by Steve Machicek, Corporate Accounting Director.
18. Monthly Deferred Payment Arrangements and Disconnections Report – presented by J.J. Gutierrez, Customer Care Vice President.

19. Status of the Webberville solar project – presented by Pat Sweeney, Energy and Market Operations Director.
20. Plug-In Hybrid Program – presented by Larry Alford, Emerging Transportation Technologies Manager.
21. Update on the Development of Affordability Metrics – presented by Mark Dreyfus, Regulatory and Governmental Affairs Director.
22. Update on the Rate Review Process – presented by Mark Dreyfus, Regulatory and Governmental Affairs Director.

**FUTURE AGENDA ITEMS**

23. Request agenda items including briefings related to the Upcoming Procurements Report – Commissioners Webber and Smaha requested a briefing on rate schedule changes or tariffs to fund energy efficiency. Commissioner Webber also requested information regarding two items listed on the Upcoming Procurements Report: item 7, “Meters, Meter Sockets, Current Transformers” and item 8, “Transmission and Distribution Electrical Services.”

**ADJOURNMENT**

Vice Chair Shaw adjourned the regular meeting of the Electric Utility Commission at 8:30 p.m. without objection.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: E SOURCE COMPANIES, LLC**

**AGENDA DATE: 12/09/2010**

**SUBJECT:** Authorize award, negotiation and execution of a professional services contract with E Source Companies, LLC, Boulder, CO, for subscription services of independent data and analysis of retail energy markets, services, and technologies in an amount not to exceed \$145,870, with four 12-month extension options in an estimated amount not to exceed \$145,870 per extension option, for a total estimated contract amount not to exceed \$729,350.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$145,870 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Shawn Harris, Sr. Supervising Buyer 505-7351; Karl Rabago, Vice President of Distributed Energy Services 322-6098.

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 10/18/2010.

**PURCHASING:** Single Source.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

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This contract is for a subscription service to provide independent research, advisory, and information services to Austin Energy. E Source provides member organizations with unbiased, independent analysis of retail energy markets, services and technologies. Their clients include electric and gas utilities and other energy service providers, large corporate and institutional energy users, government agencies, energy service companies, manufacturers, consultants, research institutions, and other organizations in early two dozen countries worldwide.

The professional services they provide includes training, research, strategic consulting, industry surveys, and access to industry experts. Specifically, E Source provides Austin Energy a number of proprietary items not provided by other companies. They provide the Key Accounts Gap & Priority Survey, which is a benchmarking survey of the largest customers of a number of utilities nationwide that Austin Energy uses for comparative purposes. In addition, E Source provides information collected from a proprietary survey of 32,000 households nationwide that Austin Energy uses for evaluating potential new products/services as well as information on appliance

saturation. E Source also provides a number of proprietary databases with information on demand response programs, rate case outcomes, etc.

A review of companies that offer similar kinds of services show that they are not comparable. This purchase constitutes a single source purchase on the following grounds: 1) the research information and data created by the company analysts are unique in nature and not available elsewhere; 2) the work products provided are copyrighted; and 3) the research studies and work papers are unique to E Source.

DRAFT

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: KELI LABS TEXAS**

**AGENDA DATE: 10/28/2010**

**SUBJECT:** Authorize award and execution of a 24-month requirements service contract with KELI LABS TEXAS, Grand Prairie, TX, for Test Instrument Calibration Services in an estimated amount not to exceed \$64,930, with three 12-month extension options in an amount not to exceed \$32,465 per extension option, for a total contract amount not to exceed \$162,325.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$29,760 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining 13 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Gage Loots, Buyer II/322-6118

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 10/18/2010.

**PURCHASING:** Sole bid received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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The contract will provide test instrument calibration services on an as-needed basis for electrical test instruments. The test instruments measure a range of electrical properties including voltage, amperage and resistance. Austin Energy utilizes these test instruments to ensure that the production and delivery of electric services to its customers is performed in a safe and efficient manner.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB SMH0021**  
**(13 line items)**

<b><u>Vendor</u></b>	<b><u>Total Bid Amount</u></b>
<b>KELI Labs Texas Grand Prairie, TX</b>	<b>\$32,465</b>

A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Sole bid. Bid opening date was extended in an effort to secure more bids without success. This service is very specialized and thus vendors capable of providing it are very limited.
- b. Twenty-three notices were sent including one WBE. There are no known MBEs for this commodity code. One bid was received; with no response from the WBE.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Sole bid received.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: THIELSCH ENGINEERING, INC.**

**AGENDA DATE: 12/09/2010**

**SUBJECT:** Authorize award and execution of a contract with THIELSCH ENGINEERING, INC., Del Valle, TX, for the upgrade of a simple cycle cooling tower at the Sand Hill Energy Center in an amount not to exceed \$142,770.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$142,770 is available in the Fiscal Year 2010-2011 Approved Operating Budget of Austin Energy.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**FOR MORE INFORMATION CONTACT:** Dolores Castillo, Sr. Buyer/322-6466

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 10/18/2010.

**PURCHASING:** Lowest bid of three bids received.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide services required to upgrade the Sand Hill Energy Center simple cycle cooling tower #2 basin. The upgrade is necessary because the material that the existing basin is constructed from (galvanized steel) requires frequent maintenance to prevent leaks. Over time, even with recoating, the galvanized steel basin must be replaced. This upgrade will replace the galvanized steel basin with stainless steel which eliminates corrosion and minimizes failure of other cooling tower components due to basin leaks. The upgrade services include disconnecting and reconnecting required piping, replacement of air inlet louver frames, cross bracing supports and cold water basins. The contractor will furnish and install new suction hood assemblies and verify proper operation of the tower.

MBE/WBE solicited: 0/1

MBE/WBE bid: 0/0

**BID TABULATION**  
**IFB No. DKC0063**  
**Upgrade Simple Cycle Cooling Tower #2**

<u>Vendor</u>	<u>Bid Total</u>
Thielsch Engineering, Inc. Del Valle, Texas	\$142,770
Entech Sales & Service, Inc. Buda, Texas	\$149,500
Carrier Building System & Service Austin, Texas	\$155,000

A complete bid tabulation is on file in the Purchase Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Twenty-two notices were sent, including one WBE. There are no known MBEs for this service. Three bids were received with no response from the WBE.
- c. This is the first purchase of its type; therefore, there is no pricing history available.

**APPROVAL JUSTIFICATION**

- a. Lowest bid received.
- b. The Purchasing office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: KELI LABS TEXAS**

**AGENDA DATE: 10/28/2010**

**SUBJECT:** Authorize award, negotiation, and execution of Amendment No. 3 to a contract with MOTOROLA INC., Shalimar, FL, for a software upgrade, additional licenses, implementation, support, and hosting services for the existing Customer Service Request system and to replace the remaining two 12-month extension options with one 36-month extension option in an amount not to exceed \$1,792,006, with two additional 12-month extension options in an amount not to exceed \$336,744 per extension option, for a total revised contract amount not to exceed \$2,627,212.

**AMOUNT AND SOURCE OF FUNDING:** Funding in the amount of \$950,000 is available in the Fiscal Year 2010-2011 Capital Budget of Austin Energy. Funding in the amount of \$168,518 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining 24 months of the 36-month extension option and the two 12-month extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** A fiscal note is attached.

**FOR MORE INFORMATION:** Mick Osborne, Specialist Sr. Buyer/974-2995.

**PRIOR COUNCIL ACTION:** May 14, 2009 - Approved contract for additional licenses and maintenance.

**BOARDS AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on October 18, 2010.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority Owned and Women Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract. However, Motorola agreed to a voluntary good faith effort to achieve a goal of 7.05% MBE participation and 0.00% WBE participation.

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This proposed Amendment No. 3 will authorize an upgrade of the Customer Service Request (CSR) 3-1-1 system to Motorola CSR Premier One. It will also include additional licenses as well as maintenance and hosting services for five years.

This contract will update the Motorola CSR software system implemented by the City in 2001. The CSR system handles non-emergency (3-1-1) calls and requests for the City-wide Customer Information Center. The software system was originally purchased to handle calls for the Austin Police Department and has since been expanded to handle City-wide services through a dedicated 3-1-1 Call Center.

Motorola is the developer and owner of the CSR application and is the only software provider authorized to provide the City of Austin with CSR maintenance and support. The source code for the CSR application and the use of the data model are contractually controlled by Motorola. There are no other entities, companies or individuals that can legally provide upgrades and maintenance for the application client interface.

Existing Motorola CSR software licenses will remain in place. This contract will include the conversion and migration of existing database information for a seamless transition, a software upgrade and software maintenance and hosting services within Motorola's dedicated Data Center. The PremierOne application is built on ESRI GIS mapping technology which will provide critical business process capabilities. This enhances the Call Center agent's ability to confirm and validate location information during the initial contact with the citizen, which leads to improvements in response and service delivery times by the departments who will dispatch crews to the location of complaint. PremierOne will integrate with City of Austin Enterprise applications reducing long term costs and support for required interfaces.

**CITY OF AUSTIN – PURCHASING DEPT.  
RECOMMENDATION FOR COUNCIL ACTION  
VENDOR NAME: U. S. SECURITY ASSOCIATES, INC,**

**AGENDA DATE: 11/04/2010**

**SUBJECT:** Authorize award and execution of a 12-month requirements service contract with U. S. SECURITY ASSOCIATES, INC, Austin, TX, or one of the other qualified bidders to provide unarmed uniformed security guard services in an estimated amount not to exceed \$1,478,110, with four 12-month extension options in an estimated amount not to exceed \$1,478,110 per extension option, for a total estimated contract amount not to exceed \$7,390,550.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$1,354,934 is available in the Fiscal Year 2010-2011 Operating Budget of Austin Energy. Funding for the remaining month of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**PURCHASING:** Best evaluated bid of nine bids received.

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** To be reviewed by the Electric Utility Commission on 10/18/10.

**MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

**FOR MORE INFORMATION CONTACT:** Karen Williams, Senior Buyer, 322-6467

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This contract will provide for an estimated 90,000 hours per year of unarmed security guard services that will be provided at three levels including field officers, corporate officers, and supervision at various Austin Energy (AE) sites. This service is required to protect AE and City of Austin personnel and assets, and critical infrastructure, as defined by governing regulatory entities. AE properties vary in environment and include corporate offices, service yards, power plants, substations, material storage facilities, construction areas, pay stations, and other operations common to an electric utility. Uniformed security officers will conduct physical inspections and vehicle patrols, document and report activities and incidents, and maintain facility logs.

The Contractor shall provide four new Ford Ranger vehicles dedicated only to on-site patrol services at the Holly site, Sand Hill Energy Center, and St. Elmo and Kramer service yards.

The contractor is responsible for keeping the vehicles in good running condition and maintaining appropriate and adequate insurance and liability coverage for the vehicles for the duration of the

contract. The contractor would own the vehicles and hold the title and registration to all vehicles used for this contract. AE does not intend to assume ownership of vehicles at anytime during the contract and, at the end of contract term, the Contractor will retain ownership.

This request allows for the execution of a contract with a bidder, who provides the best value to the City, chosen by Council. If this bidder does not execute a contract with the City, staff will return to Council for selection of another best-value bidder and authorization to enter into a contract with this bidder.

MBE/WBE solicited: 6/4

MBE/WBE bid: 0/0

**BID TABULATION**

**IFB (BEST VALUE) NO. KDW0060**

**UNARMED UNIFORMED SECURITY GUARD SERVICES**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
<b>U.S. SECURITY ASSOCIATES, INC., Austin, TX</b>	\$1,478,110.40
Allied Barton Security, Austin, TX	\$1,401,781.60
Smith Protective Services, Austin, TX	\$1,449,926.44
GS4 Wackenhut, Austin, TX	\$1,456,462.08
Executive Security Systems, Inc., Austin, TX	\$1,538,259.60
ABM, Austin, TX	\$1,543,814.40
Vescom Corporation, Hampden, ME	\$1,574,978.36
CSS USA, Inc., Ada, MI	*
Ameritex Guard Services, Austin, TX	*

CSS USA and Ameritex Guard Services did not meet the minimum requirements of the specifications as issued with the solicitation. An invitation for bid-best value solicitation was used. An Austin Energy team evaluated the bids based on cost, corporate experience, corporate status, personnel qualifications, training, and capability. A complete bid tabulation is on file in the Purchasing Office and is on the City of Austin, FASD Purchasing Office website.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. One hundred thirteen notices were sent, including six MBEs and four WBEs. Nine bids were received, with no responses from MBE/WBE.
- c. The pricing offered represents a 1% increase to the last contract award in May 2005.

**APPROVAL JUSTIFICATION**

- a. Best evaluated bid received. U.S. Security Associates is the current provider of these services.
- b. The Purchasing Office concurs with Austin Energy's recommended award.
- c. Advertised on the Internet.

IFBBV NO. KDW0060 UNARMED UNIFORMED SECURITY GUARD SERVICES  
EVALUATION MATRIX

EVALUATION FACTORS	US Security Associates Austin, TX	Allied Barton Security Services Houston, TX	G4 Secure Solutions dba G4SWackenhut, Austin, TX	Smith Protective Services Austin, TX	Executive Security Systems Austin, TX	Vescom Corporation Hampden, ME	ABM Security Austin, TX	*CSS USA, Inc. Ada, MI	*Ameritex Guard Services Austin, TX
<b>Price</b> Bidder with the lowest cost to the City receives the maximum points (51 points maximum)	48	51	49	49	46	45	46		
<b>Corporate Experience</b> Include status of current or previous service contracts & evaluations of quality of service, contract compliance, current experience, prior experience, size and scope, customer satisfaction, current status and references. (25 points maximum)	24	21	19	17	16	17	17		
<b>Corporate Status</b> Include complaints & violations with the Texas Private Security Bureau and their agencies (Private Security Bureau Licensing & Investigations (5 points maximum).	5	5	5	5	5	4	5		
<b>Personnel Qualifications</b> Include names & qualifications of all professional personnel who will be assigned to this project. Include all resumes, certifications and licenses for each person assigned to contract. (9 points maximum)	8	8	7	7	6	6	3		
<b>Training</b> Proposed conceptual design & develop training program. Provide training to all employees. (5 points maximum)	5	5	5	5	5	5	4		
<b>Capability</b> Proposed plan & demonstrated capability to service AE with high volume labor and continuous service requirements. (5 points maximum)	5	4	3	3	3	3	3		
<b>TOTAL</b>	<b>95</b>	<b>94</b>	<b>88</b>	<b>86</b>	<b>81</b>	<b>80</b>	<b>78</b>		

\* Non-responsive, did not meet minimum requirements

# Electric Utility Commission Meeting Schedule 2011

January 24  
 February 28  
 March 21  
 April 18  
 May 16  
 June 20  
 July 18  
 August 15  
 September 19  
 October 17  
 November 21  
 December 19

(EUC meeting dates in boxes; holidays are shaded)

January							February							March						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1			1	2	3	4	5			1	2	3	4	5	
2	3	4	5	6	7	8	6	7	8	9	10	11	12	6	7	8	9	10	11	12
9	10	11	12	13	14	15	13	14	15	16	17	18	19	13	14	15	16	17	18	19
16	17	18	19	20	21	22	20	21	22	23	24	25	26	20	21	22	23	24	25	26
23	24	25	26	27	28	29	27	28						27	28	29	30	31		
30	31																			
April							May							June						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1	2	1	2	3	4	5	6	7			1	2	3	4	
3	4	5	6	7	8	9	8	9	10	11	12	13	14	5	6	7	8	9	10	11
10	11	12	13	14	15	16	15	16	17	18	19	20	21	12	13	14	15	16	17	18
17	18	19	20	21	22	23	22	23	24	25	26	27	28	19	20	21	22	23	24	25
24	25	26	27	28	29	30	29	30	31					26	27	28	29	30		
July							August							September						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1	2		1	2	3	4	5	6				1	2	3	
3	4	5	6	7	8	9	7	8	9	10	11	12	13	4	5	6	7	8	9	10
10	11	12	13	14	15	16	14	15	16	17	18	19	20	11	12	13	14	15	16	17
17	18	19	20	21	22	23	21	22	23	24	25	26	27	18	19	20	21	22	23	24
24	25	26	27	28	29	30	28	29	30	31				25	26	27	28	29	30	
31																				
October							November							December						
Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa	Su	Mo	Tu	We	Th	Fr	Sa
					1			1	2	3	4	5				1	2	3		
2	3	4	5	6	7	8	6	7	8	9	10	11	12	4	5	6	7	8	9	10
9	10	11	12	13	14	15	13	14	15	16	17	18	19	11	12	13	14	15	16	17
16	17	18	19	20	21	22	20	21	22	23	24	25	26	18	19	20	21	22	23	24
23	24	25	26	27	28	29	27	28	29	30				25	26	27	28	29	30	31
30	31																			

Regular meetings of the EUC are held on the third Monday of each month at 6pm, at Town Lake Center, 721 Barton Springs Road, unless otherwise determined by the Commission. If the regular meeting day falls on a holiday, the meeting will be held on the following Monday (as in January and February).

AUSTIN ENERGY  
FY 2010 BUDGET TO ACTUAL (Budget Based Statement)



Unaudited Results

\$ in Thousands

	August 2010 Year to Date Actual	August 2010 Year to Date Budget	Variance	Percent
<b>REVENUES</b>				
Service Area Base Revenue	\$ 540,843	\$ 537,285	\$ 3,558	0.7%
Bilateral & Ancillary Service Sales	14,346	29,058	(14,712)	-50.6%
Transmission Service Revenue	53,391	52,815	576	1.1%
Miscellaneous Revenue	31,442	34,519	(3,077)	-8.9%
Interest Income	6,809	9,766	(2,957)	-30.3%
<b>Total Operating Revenue Without Fuel Revenue</b>	<b>646,831</b>	<b>663,443</b>	<b>(16,612)</b>	<b>-2.5%</b>
Fuel & Green Choice Revenue	388,939	450,479	(61,540)	-13.7%
<b>Total Operating Revenue</b>	<b>1,035,770</b>	<b>1,113,922</b>	<b>(78,152)</b>	<b>-7.0%</b>
<b>TRANSFERS IN</b>				
Repair & Replacement Fund	2,000	2,000	-	0.0%
<b>Total Transfers</b>	<b>2,000</b>	<b>2,000</b>	<b>-</b>	<b>0.0%</b>
<b>Total Revenue</b>	<b>1,037,770</b>	<b>1,115,922</b>	<b>(78,152)</b>	<b>-7.0%</b>
<b>OPERATING REQUIREMENTS</b>				
Fuel and Green Power Expense	395,741	450,026	54,285	12.1%
<b>Department O&amp;M Without Fuel</b>				
Department O&M	179,500	187,568	8,068	4.3%
Transmission Service Expense	56,441	58,490	2,049	3.5%
South Texas Project O&M	63,844	54,189	(9,655)	-17.8%
Fayette Power Project O&M	21,667	22,054	387	1.8%
Call Center	22,596	27,676	5,080	18.4%
Energy Conservation Rebates	15,559	12,637	(2,922)	-23.1%
Bad Debt Expense	3,316	3,127	(189)	-6.0%
Administrative Support Transfer	13,313	13,313	0	0.0%
<b>Total Operating O&amp;M Without Fuel</b>	<b>376,236</b>	<b>379,054</b>	<b>2,818</b>	<b>0.7%</b>
<b>Total Operating Requirements</b>	<b>771,977</b>	<b>829,080</b>	<b>57,103</b>	<b>6.9%</b>
<b>DEBT SERVICE REQUIREMENTS</b>				
Revenue Bond	150,223	153,906	3,683	2.4%
Other Obligations	713	2,259	1,546	68.4%
<b>Total Debt Service Requirements</b>	<b>150,936</b>	<b>156,165</b>	<b>5,229</b>	<b>3.3%</b>
<b>TRANSFERS/USES OF COVERAGE</b>				
General Fund Transfer	101,000	101,000	0	0.0%
Electric CIP Transfer	54,734	54,734	0	0.0%
Revenue Bond Retirement Reserve Transfer	44,000	44,000	0	0.0%
<b>Total Transfers</b>	<b>199,734</b>	<b>199,734</b>	<b>0</b>	<b>0.0%</b>
<b>Total Requirements Without Encumbrances</b>	<b>1,122,647</b>	<b>1,184,979</b>	<b>62,332</b>	<b>5.3%</b>
<b>Total Encumbrances</b>	<b>15,316</b>	<b>15,316</b>	<b>0</b>	<b>0.0%</b>
<b>Total Requirements</b>	<b>1,137,963</b>	<b>1,200,295</b>	<b>62,332</b>	<b>5.2%</b>
<b>CHANGE TO BEGINNING BALANCE</b>	<b>\$ (100,193)</b>	<b>\$ (84,373)</b>	<b>\$ (15,820)</b>	<b>-18.7%</b>



UPCOMING PROCUREMENTS BY AUSTIN ENERGY Purchasing Department Report • Electric Utility Commission • October 18, 2010					
PROJECT NAME	ESTIMATED AMOUNT	CUSTOMER	ESTIMATED COUNCIL	DESCRIPTION	
1 Decorative Street Lights	\$800,000/yr	ESD	December	Annual agreement for decorative street lights used at commercial sites and in residential subdivisions for aesthetic improvements.	
2 Fire Protection System Inspection, Testing and Maintenance	\$300,000/yr	Power Supply & Market Operations	December	Annual fire protection system inspection, testing and maintenance for systems at Decker and Sand Hill power plants.	
3 EPA-Required Oil Removal Services	\$125,000/yr	Environmental Care & Protection	December	EPA requires that AE contract with a Coast Guard-certified Oil Spill Response Organization (OSRO) for oil storage at Decker.	
4 Response and Remediation Services	\$275,000/yr	Environmental Care & Protection	December	Law requires quick response to spills of oil or other hazardous substances by OSHA-trained emergency responders on-call 24/7.	
5 Underground Utility Locating	\$500,000/yr	ESD	December	Annual agreement for locating and marking for underground electrical facilities; replaces expiring contract.	
6 Plants and Trees for Mitigation	\$60,000/yr	ESD	December	Requirements contract for the purchase of trees and plants used for mitigation purposes.	
7 Meters, Meter Sockets, Current Transformers	\$6,000,000/yr	ESD	December	Annual agreement for the purchase of meters, meter sockets, and current transformers.	
8 Transmission and Distribution Electrical Services	\$7,400,000/yr	ESD	December	Five-year contract for providing routine and emergency electric distribution powerline above ground installations and maintenance services.	
9 Stormwater Pond Maintenance	\$90,000/yr	Environmental Care & Protection	December	Annual agreement for maintenance and repair to stormwater ponds owned, operated by, or affecting AE, in compliance with environmental criteria and regulations.	
10 Upgrade to Demineralizer at Decker	\$2,000,000	Power Supply & Market Operations	December	Upgrade to the demineralizer system at the Decker Creek Power Station.	
11 Biomonitoring and Toxicity Testing	\$53,000/yr	Environmental Care & Protection	December	Annual agreement for biomonitoring and toxicity testing services.	
12 Auxiliary Parts for Switchgear and Relay Panels	\$250,000/yr	ESD	December	Annual agreement for auxiliary parts for switchgear and relay panels.	
13 Network Protectors	\$750,000/yr	ESD	December	Annual agreement for three phase network protectors.	
14 Network Protector Rebuild Agreement	\$1,000,000/yr	ESD	December	Annual service agreement for rebuilding network protectors.	
15 Specialty Chemical Water Treatment	\$1,500,000/yr	Power Supply & Market Operations	December	Annual agreement for specialty chemical water treatment service, supply, and equipment agreement for multiple AE facilities.	
16 Rental of Backup Equipment, as needed	\$182,000/yr	On Site Energy Resources	January	Annual agreement for the rental of backup equipment, as needed, including chillers, boilers, and generators for both downtown cooling plants, Mueller and Domain.	

## **ELECTRIC UTILITY COMMISSION**

### **Tentative Schedule of Upcoming Briefings and Reports**

**In addition to monthly Budget and Procurements Reports;**

**Deferred Payment Arrangement/Disconnection reports are presented May through September.**

#### **OCTOBER 18, 2010** *Set meeting schedule for 2011*

- Monthly Update on Rate Review Process (Dreyfus)
- Presentation of Affordability Metrics (Dreyfus)
- Quarterly Report on M/WBE Goals (to be emailed by end of month)
- Austin Climate Protection Program Quarterly Report (Matthews)
- Options for potential Energy Efficiency Rate Rider (Rabago)

#### **NOVEMBER 15, 2010**

- Update and possible action on Competitive Matters Resolution (Mele, Perny)
- Update and possible action on Affordability Metrics (Dreyfus)
- Monthly Update on Rate Review Process (Dreyfus)
- Meter Implementation Project (Wood)
- Imagine Austin Comprehensive Plan (Planning & Development Review Dept.)

#### **DECEMBER 13, 2010**

- Update and possible action on Competitive Matters Resolution (Mele, Perny)
- Briefing on Rate Review Process (Dreyfus)
- Fuel Hedging Program (Sweeney) – *December or January*

#### **JANUARY 24, 2011**

- Quarterly Report on M/WBE Goals
- 2011 Texas Legislative Session (Alofsin, Mitchell)
- Austin Climate Protection Program Quarterly Report (Rabago)
- Monthly Update on Rate Review Process (Dreyfus)
- End of FY Financial Report (Hart)

#### **FEBRUARY 28, 2011**

- Monthly Update on Rate Review Process (Dreyfus)
- Legislative Update (Alofsin, Mitchell)

#### **MARCH 21, 2011**

- Monthly Update on Rate Review Process (Dreyfus)
- Legislative Update (Alofsin, Mitchell)

#### **APRIL 18, 2011**

- Monthly Update on Rate Review Process (Dreyfus)
- Legislative Update (Alofsin, Mitchell)
- Austin Climate Protection Program Quarterly Report (Rabago)
- Quarterly Report on M/WBE Goals